



# qLegal's Future Clients & Collaborators Programme

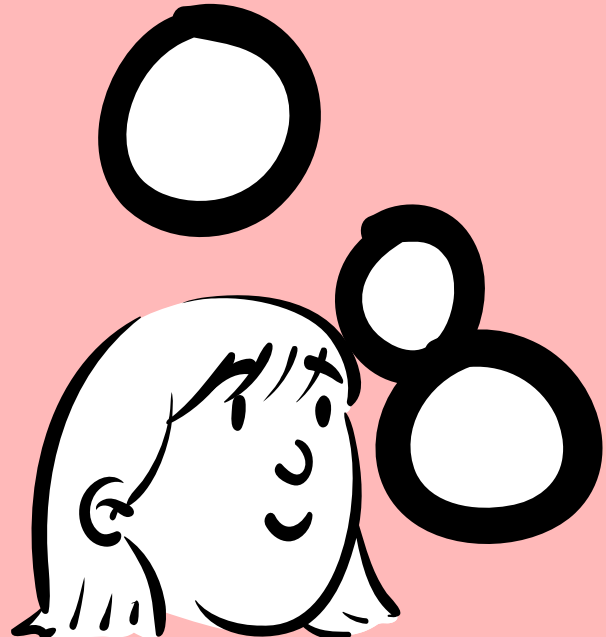
## qLegal

is QM's award-winning pro bono commercial law clinic. It's run like an innovative law firm, providing **experiential learning** to postgrad law students as they deliver legal advice, workshops and business support to start-ups, SMEs and budding entrepreneurs.

If the future of work is multidisciplinary and interdisciplinary, **why aren't our law students working and sharing their knowledge with students from other schools (and vice versa)?**

Legal issues pop up everywhere. If I do some networking with staff across all QM's faculties it could uncover possible areas for collaboration.  
**Hang on! Why would I do this?** Networking and business development are key professional skills. Let's pilot a programme (Future Clients & Collaborators) where we teach **our law students to do the networking instead.** They can present their findings to us in a report. (We'll gamify the programme as lawyers love a competition!)

Back in 2019, the qLegal Director was thinking...



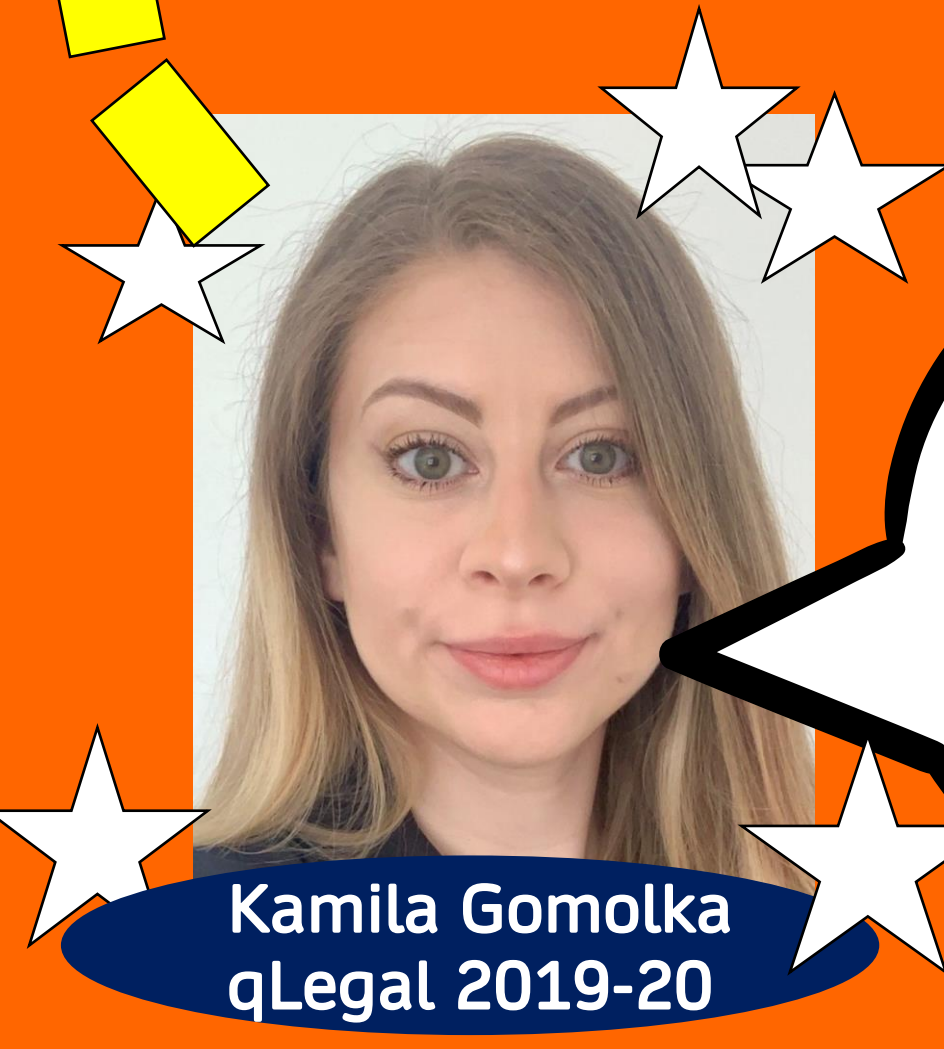
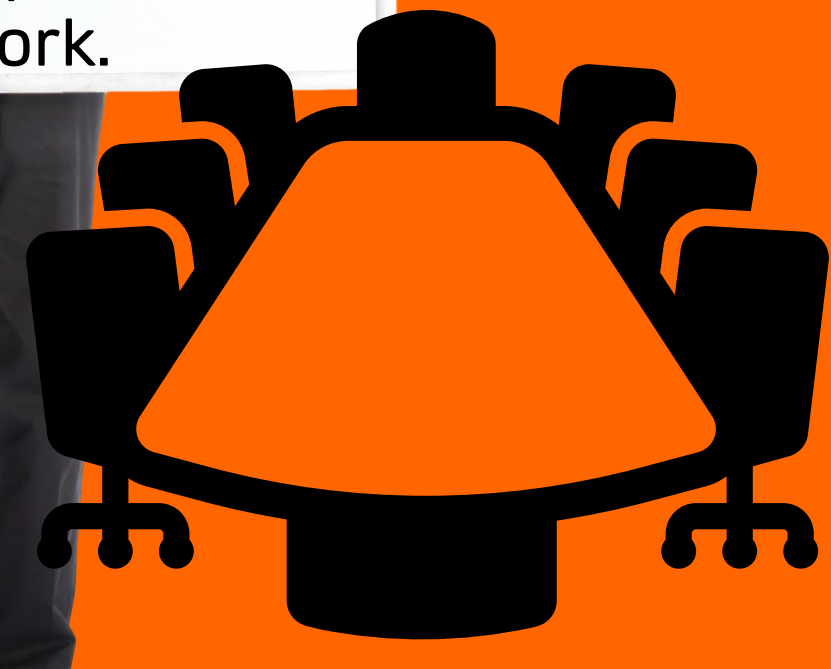
And so...

Hello! We're law students from **qLegal**. How might we be able to work with you?



The students on the programme uncovered new possibilities for collaboration with other parts of QM. As a result, **qLegal** students are delivering workshops to more QM students than ever before, on law relating to business and tech.

The pilot was a success. So now every **qLegal** student (220+ per year) is offered training on how to develop their professional network.



**'The Future Clients programme tested how to adapt the way we communicate and collaborate with each other... We found that, in the end, it was not difficult to communicate with strangers. It greatly helped all of our social skills.'**

**SKETCH SKETCH SKETCH SKETCH**

**qLegal** was one of the 5 founding pillars of **SKETCH**, QM's notional multi-disciplinary, student-led professional services firm, supporting the local community. Since 2020, students have been working together across disciplines to provide advice, training and consultancy services to clients in need of help.  
**WE LOVE LEARNING BY DOING!**